

Best Practices for Decentralized Energy Solutions Focusing on Lighting & Power



Little Sun



Webinar – 24 May 2017

Little Sun Original | solar lamp



Little Sun Charge | solar phone charger

Little Sun for Refugees and IDPs



www.littlesun.com



Little Sun

And many more!



Little Sun

Little Sun is a social business and registered Bcorp based in Berlin, Germany

Aims to empower rural communities through clean lighting and entrepreneurship

Special business model to offer low cost solutions





Little Sun Foundation



Experience in the Humanitarian Sector

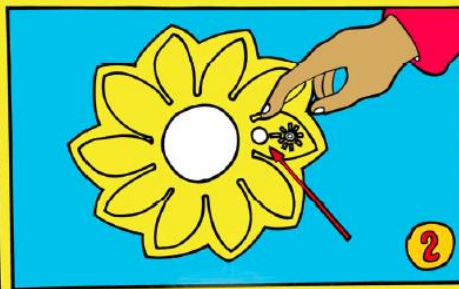


- Ethiopia IOM
- South Sudan Oxfam
- Niger Save the Children
- Uganda UNHCR school pilot
- Nepal Disaster Relief
- Rwanda Refugee Entrepreneurs
(Market-Based Solution)

Ethiopia 2017



How to use the Little Sun solar Lamp



In a recent stake holder review IOM received request from IDP for solar lamps instead of the torches with disposable batteries supplied in their dignity kits

Integrating personal portable lamps into existing programs is very easy

South Sudan 2015



- Women escapees in central Unity State of South Sudan.
- Oxfam distributed 3,000 Little Sun solar lamps
- Oxfam recognized Little Sun as the right choice for women's safety issues.

“The most important item I have received in this distribution is the solar light because I have a small child who needs to be taken care of in the night (...) previously I would light the fire then change her bedding but with this solar light I will just press the button and do it easily.” – Nyadhial, one of the women pictured above



“My Little Sun goes with me everywhere, it’s lighting my future.”

Market-based solution: Rwanda

- Training and recruitment of refugee entrepreneurs in 3 camps in Rwanda
- Recruited 8 entrepreneurs so far
- Provide a crediting line of \$150 each
- 1100 lamps sold since start in November 2016

Challenges / Opportunities

- Margins are low and cost and risk are high
- Lack of capital, need of local partner and institutional commitment
- Without traditional distribution, cost can be high for entrepreneurs to get supplies
- Balancing traditional aid to those most vulnerable and sustainable solutions
- Cash disbursements programs open up an opportunity, but will still need support



Personal portable solar lights :

- One 20' container = 30.000 lamps (easy logistics)
- No maintenance + user-friendly = rapid program integration
- High impact/\$ spent

“With light, people have the opportunities and freedoms that are lost when the sun goes down.”

Paul McCallion UNHCR

Thank you for your attention



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