

### **CEM Energy Management Leadership Awards**

—Transcript of a webinar offered by the Clean Energy Solutions Center on 13 January 2016— For more information, see the <u>clean energy policy trainings</u> offered by the Solutions Center.

Webinar Panelists

Graziella Siciliano	U.S. Department of Energy
Tracy Evans	Energetics Incorporated
Nancy Gonzalez	Energetics Incorporated
This Transcript	Because this transcript was created using transcription software, the content it contains might not represent precisely the audio content of the webinar. If you have questions about the content of the transcript, please <u>contact us</u> or refer to the actual webinar recording.

**Sean Esterly** The Energy Management Leadership Award at the Clean Energy Ministerial meeting on June 1st and 2nd in San Francisco, California, which will gather energy ministers from the 24 CEM member governments and other clean energy leaders and partners from around the world. And before our speakers begin their presentations I will provide a short, informative overview of the Clean Energy Solutions Center Initiative.

Then following the presentations is when we'll have our question and answer session where the panelists will address questions submitted by the audience. Then we wrap up with closing remarks and a brief survey.

And this slide provides a bit of background in terms of how the solutions center came to be formed. The solutions center is one of 13 initiatives of the Clean Energy Ministerial that was launched in April of 2011 as primarily led by Australia, the United States and other CEM partners. Some outcomes of this unique initiative include support of developing countries and emerging economies through enhancement of resources on policies relating to energy access, the no-cost expert policy assistance and peer-to-peer learning and training tools such as this webinar.

And there's four primary goals for the solutions center. First goal is to serve as a clearinghouse of clean energy policy resources. Second is to share policy best practices, data and analysis tools specific to clean energy policies and programs. Third, the solutions center delivers dynamic services that enable expert assistance, learning, peer-to-peer sharing of experiences, and then lastly, the center fosters dialogue on emerging policy issues and innovation from around the globe. The primary audience for the solutions center is energy policymakers and analysts from governments and technical organizations in all countries, but then we also strive to engage with the private sector, NGOs and also civil society.

And this slide gives an overview of one of the marquee features that the solutions center provides, which is referred to as its Ask an Expert program. And the Ask an Expert program has established a broad team of over 30 experts, a growing team of over 30 experts from around the globe who are available to provide remote privacy advice and analysis to countries at no cost to you.

So for example, in the area of energy efficiency, we have Bruno Lapillone, the vice president and cofounder of Enerdata, serving as one of our experts. So if you had a need for policy assistance in energy efficiency, you could submit a question to us and we could send it to Bruno, who would then address it and get a response back to you.

Again, that's for any other clean energy sector, as well. So just a—to reiterate it again, it is provided free of charge to users so if you have a question for our experts, please submit it through our simple online form at cleanenergysolutions.org/expert, or to find out how the Ask an Expert service can benefit your work, please feel free to contact me directly. My contact information is displayed on the slide. You can reach me at Sean.Esterly@NREL.gov and we also invite you to spread the word about this service to those in your networks and your organizations.

And so now I'd like to go ahead and provide brief introductions for our panelists today. Our first speaker that we'll be hearing from is Tracy Evans. Tracy is a senior strategist in the science and technologies division at Energetics. She provides strategic communications and project management support to the US Department of Energy's Advanced Manufacturing Office for Superior Energy Performance and the Office of International Affairs.

And then following Tracy, our second speaker will be Nancy Gonzalez, an energy analyst with Energetics Incorporated. She has been—she has more than seven years of experience in strategic planning, research, communication and analysis of energy and environmental issues.

And then finally also joining us today is Graziella Siciliano, who is participating as a panelist, and Graziella is an Oak Ridge Institute of Science education fellow at the US Department of Energy, where she has served as a coordinator for the Global Superior Performance Partnership Initiative of the Clean Energy Ministerial since August of 2012. And so with those introductions, I'd now like to turn things over to Tracy.

## **Tracy Evans** Thank you, Sean. I am going to show my monitor. Are you able to see the slides, Sean?

Sean Esterly Yes [Break in Audio].

# **Tracy Evans** Great. Thank you, so thank you again, Sean, for the introduction. We're very pleased to have the opportunity to speak to you all about the Energy Management Leadership Awards. Today my colleague, Nancy Gonzalez, and I will share information about the energy management working group, which is organizing the CEM awards and we'll talk briefly about ISO50001 and then Nancy will go into more detail about the awards and how to participate.

So first I'd like to introduce more about the Clean Energy Ministerial. Sean has spoken briefly about that, I also just want to mention that it's a forum of the world's largest and most forward-leaning countries working together to accelerate the global transition to clean energy, and together these countries and the European Commission that are members of the CEM account for about 90 percent of clean energy investments and about 75 percent of greenhouse gas emissions. So this relatively small group of countries could potentially change the energy trajectory of the rest of the world.

And the CEM pairs the high-level political engagement of energy ministers with sustained initiatives and very high visibility campaigns and it provides a powerful combination for accelerating clean energy policy and technology development. And the CEM values energy management and the energy management working group helps to complete this work in this area.

The energy management working group, also called the EMWG, is a group of governments that are sharing best practices from their experiences with their national approaches, and they're working together to accelerate the adoption and use of energy management systems, and the gold standard there is ISO50001 energy management systems standard. And this group is doing some really exciting work, in addition organizing the awards program that we're discussing today, there is work underway related to collecting resources from around the world that organizations can use to manage their energy and these resources are free. There are efforts to strengthen and build consistent skills around auditing, and countries are collaborating to work with businesses nationally and regionally to use ISO50001 and to share about the resulting business value.

The members are government representatives from energy ministries that are leading energy efficiency efforts in their countries and that would be in the public and the commercial and the industrial sectors and the group also partners with organizations that are doing some tremendous work internationally as well as out in the field, such as UNIDO, ISO and the Institute for Industrial Productivity. This group was launched in 2010 by the Clean Energy Ministerial and the International Partnership for Energy Efficiency Cooperation, also referred to as IPEEC.

Just a little bit more about IPEEC very quickly, it is dedicated to facilitating the rapid development of clean energy technologies worldwide, as well as promoting information exchange on different best practices to facilitate initiatives that improve energy efficiency. And IPEEC is also the lead coordinating organization that is carrying out the G20 energy efficiency action plan and its work streams, and G20 or the Group of 20 is a forum of governments and central bank governors from 20 major economies focused on policy issues related to international financial stability, and again, the EMWG is a task group of IPEEC.

So going back to the focus of the energy management working group, which is to accelerate the adoption and use of energy management systems such as ISO50001, I guess the question is why ISO50001? Well, the standards basically—or it specifies the requirements for establishing, implementing, maintaining and improving an energy management system, and it was developed by experts from over 50 countries and it draws upon the best practices from around the world. It provides a proven framework for managing energy, drawing on those best practices. For example, an organization has people working in a facility or in facilities across the country or even multinationally, and those people are motivated but they're busy and say you, at the organization, want to move everyone all in the same direction to cost effectively reduce energy use and costs. So you need a consistent, structured approach when staff are promoted or switch positions and you need something that endures beyond any single person. And if you have many facilities, you want to also efficiently improve performance across the entire corporation.

So you'd rather not create the wheel, but you want to also build upon what you already have in place. You want to leverage your best practices while integrating new ones that are tested and proven and have demonstrated success. And ISO50001 provides that framework.

It also helps organizations move beyond projects or the project-based approach to energy efficiency to managing energy more systematically. And it's applicable to any organization of any size, sector and level of experience with energy management. Many countries have adopted it as a national standard and even incorporated it into their national policies and programs.

So overall, the working group, we use ISO50001 as a global best practice for energy management that can help measure real progress towards energy efficiency goals at both the national and the international levels.

As you can see, there are many leading organizations around the world that are already using ISO50001 to achieve their energy and their carbon reduction goals, and this is true across sectors. There are city municipalities, water supply departments, airports, hotels, and even across the supply chain. So for example, there certified ISO50001 automotive companies, engine and tire manufacturers and even further down the supply chain there are steel companies. So it's something that's broadly applicable.

And with these early adopters that are demonstrating the business value and paving the path for efficient, effective implementation, their stories really need to reach others to help drive greater savings worldwide.

So looking deeper into some of these certified sites, we're seeing very impressive results. A Chrysler Automotive assembly plant certified to ISO50001 achieved savings that exceeded \$2 million, or 2 million Canadian dollars, and there are plans to certify Chrysler Group's other manufacturing

plants, as well. Cummins is another one, this is an engine manufacturer that earned ISO50001 as well as Superior Energy Performance certifications and Superior Energy Performance, or SEP, is a program that builds on ISO50001 certification and adds verified energy performance improvements and Cummins, as a facility, saved 716 US dollars annually as a result.

And due to the savings and the verification, its management has been much more receptive to energy efficiency projects, which resulted in the facility receiving funding for these projects even during times of economic downturn, so we're seeing really great results. And we've—the energy management working group has already begun to collect stories like these from companies and facilities around the world. You can visit the website, we have it listed there, to see more case studies that share findings like this and that delve into what it looks like to put an energy management system in place that is in accordance with ISO50001 and what kind of results companies are seeing.

So given all the success of these early adopters that are using ISO50001, the Clean Energy Ministerial energy management working group has developed a program to recognize that leadership. So in designing the program, the group wanted to first—to showcase the leading companies that have established an ISO50001 energy management system. And the group wanted to collect their stories, like as we are with these other case studies, to share them with others to inspire as well as to inform them.

And because there are many organizations out there that are still assessing the value and the applicability of ISO50001 to their business and trying to determine what is involved, what implementation looks like and what kind of benefits could be expected or what kind of benefits are happening out in the marketplace.

And the group wants to raise global awareness of the benefits of energy management. Through this program, we're creating a broad library of ISO50001 case studies and documenting its use and its benefits across borders, across sectors, and all of the qualifying case studies through this awards program will be available online as a resource.

And the group also wants to accelerate the use of ISO50001 energy management systems to help meet both organizational as well as national and global energy and climate goals.

So the group created and launched the Energy Management Leadership Awards. So we're—again, we're very excited to share with you more information about this awards program and we invite your company and your organization to compete for a prestigious award by sharing your experiences in implementing energy management strategies through ISO50001 and if there are folks on the webinar who are working with other groups that are—to help them implement ISO50001 or have access to other organizations that are doing this, we encourage you to share this information about the awards and let them know, and we'll go more into detail this webinar. To participate, organizations will submit case studies discussing their ISO50001 implementation and results and there will be a juried selection process by a committee of energy management systems experts from around the world, and whoops, the submission deadline is March 1, 2016, so just over a little—just a little over a month and a half away. And award recipients will be notified in April 2016 and publicly announced in June 2016.

So just a little bit about the benefits of participating in this awards program, there are many. There is recognition on a global scale from a program that is within a high-level global forum, within two high-level global forums, that have support from energy ministers. We'll be promoting the award recipients through international channels via the Clean Energy Ministerial, the energy management working group, IPEEC, our partners. We really want to share the information about the—the information in these successes about these companies that are already implementing ISO50001.

And this also demonstrates commitment and leadership to customers and investors, employees and others in the public. This is an affirmation of leadership by trusted third parties, the government, press, international organizations. And each organization will receive an award for contributing a quality case study and we'll be talking a bit more about that, as well.

So for eligibility, the working group invites organizations from around the world in the industrial and the commercial and public sectors that have a current third-party-verified ISO50001 certificate to participate. And by organizations, that could be either a corporate level or a facility level, depending on what is noted on the ISO50001 certificate that is issued by the certification body. As we mentioned before, ISO is broadly applicable, whether it's just one facility, one building, or the entire corporation. So the—a copy of the ISO50001 certificate issued by the certification body is—we ask that that be included with the submittal of each case study.

So there's three award categories in the Energy Management Leadership Awards, and the first is the top award, the CEM Award of Excellence in Energy Management, and this award will recognize not only the achieved savings but also the organization's effort to transform the way they're using energy. And these awards—and to acknowledge organizations of various sizes, types, sectors and geographies. Sorry. And the three top winners will be honored at the Clean Energy Ministerial CEM7 in San Francisco, it'll be during a formal ceremony that takes place on June 2, 2016 in the US and one or more representatives from the organizations that receive the CEM Award of Excellence will be invited to attend the public portion of this meeting.

And CEM7 is an annual meeting of the energy ministers in the CEM and other high-level delegates from the 23 member countries, the 24, I guess, member countries and the European Commission, and it will provide an opportunity for the major economies to collaborate on solutions that advance clean energy globally.

And you can see from this photo from the CEM6 that there are many countries involved, their ministers and senior officials. You can visit the

CEM7 website to learn more, the URL is listed here if you want to learn more about 7—or CEM7, to see the announcement from President Obama about the US hosting CEM7 as well as any news related to the event.

And there are two other awards, governments participating in the energy management working group can offer national award for entries from their countries. Soon we'll be announcing which countries will offer national awards, so please check the awards web page to see if your country is going to be offering a national award. Governments will determine how and when to honor their national winners locally. And there's also the energy management insights awards—insight awards. These are earned by all qualifying entries for helping to build the—helping to build global insights and—on the benefits of energy management systems. And this award really recognizes the efforts made by organizations to document their experiences, to—and to share them with others.

And as I mentioned, all the case studies will be made—all the qualifying case studies will be made online, and in addition, the award recipients will be featured in promotions through international channels via the Clean Energy Ministerial, the energy management working group channels, IPEEC and as well as our other partners.

So please visit the Energy Management Leadership Awards website, here's the link. There you'll find a fact sheet that you can download and share within your organizations or with the organizations that you know of that have the ISO50001 certification to let them know about the awards program. It's sort of a higher level document that introduces folks to the awards program. Beyond that, there's the official rules, which has the full award program details, and that includes on how to apply, the submission deadline, selection process, evaluation criteria, it goes into a lot of detail and there are also frequently asked questions and you can scan through that to see if it addresses any questions that you might have.

And we also have a case study template to use when preparing an award entry and that case study template incorporates the evaluation criteria, the point values and content guidance and the formatting, and Nancy will speak more about that.

So lastly there's an apply today page, and that page provides information for—to help you start the process. And with that, I will wrap up and I will pass it over to Nancy, who will talk more about the details of the program.

Nancy Gonzalez I am—can you see my screen, Sean or Tracy?

Tracy Evans Yes.

- **Sean Esterly** Yep, you're just [Break in Audio] slideshow view?
- **Tracy Evans** It's not in presentation mode.
- **Sean Esterly** There you go.

### **Nancy Gonzalez** Is it on the how to apply page?

Sean Esterly Yes.

Nancy Gonzalez Hello everybody, my name's Nancy Gonzales and I am going to be talking to you a little bit more about how you can apply to be considered for the 2016 Energy Management Leadership Awards. So the first things first is organizations will have to submit an entry form. The entry form is—you'll see a copy of that on the right-hand side of your screen, it's available on the awards page, along with that entry form will capture important information about your organization and about your ISO certificate. Along with the entry form, you'll have to submit a completed case study. Tracy mentioned the need to use a case study template; it's a standard template that the program has developed to help with the selection process.

With every case study, every entry must be completed in English. We encourage participants to submit case studies that are four to six pages in length, however a shorter or longer case study will be accepted and it should not exceed eight pages.

Along with your case study and your entry form, you'll have to include a copy of your current ISO50001 certificate. The submission date is March 1st. We do encourage early submissions to ensure the eligibility of your entry. Upon receipt, each entry will be reviewed for completeness by the secretariat. If there are any issues or missing information, the secretariat will notify the submitter about the missing information and you'll have the opportunity to resolve the issue and resubmit, and anytime before the March 1st deadline. Any submission submitted after March 1st will not be accepted.

So a little more about the case study template. All entries for the Energy Management Leadership Awards should be submitted using this template. If you already have case studies written about your ISO50001 experience and results, you can certainly use that content by pasting it into this template. Though entrants should review the criteria and ensure that you've addressed all the topics that will be scored during the selection process, the benefit of using the template is that it provides guidance on content and format and it shows the evaluation criteria along with the points associated with your content.

Tracy earlier in the presentation showed a number of organizations, companies that submitted—already submitted or completed case studies through the energy management working group. Those case studies will be accepted again. Entrants should review the criteria to make sure that they've addressed all important topics. So the case study template's shown on the right-hand side of your screen. Again, it's available on our website. The standard template has the required layout, fonts and formats you'll want to use when developing your content. Throughout the case study template you'll see red boxes that highlight the evaluation criteria. This is the content that will be scored by the judges and it has the associated points that are associated with that topic. You'll see this in red.

You'll also see a number of some content in grey, and that's guidance on the content with examples of how you can address the topics, and this is also shown throughout the case study template.

So the evaluation criteria is provided in the template—this is what our expert judges will be used—will be using to score your case study. It's evaluated based on content criteria and points are associated with topics in two criteria. The first is content that describes your ISO50001 implementation, your results and some of the benefits that you're seeing. That first criteria has nine different topics, six of them are shown here in the table. And there's a total of 80 points associated with each of those topics.

Some of the topics include—not—on how you describe your ISO50001 implementation, some of them include information on the business benefits. So we want to see content on what's the energy performance you've achieved, some of the cost savings, greenhouse gas or carbon emission reductions, also descriptions on drivers, rationale for how ISO50001 fits in with your corporate strategy to meet goals, some of the key decisions that you've made, describing things like your energy review and planning, some of the analysis, how your organization or facility understood and captured your consumption and energy use and tools and resources.

The second criteria will describe—should describe some of the successes and lessons learned and share tips along with visuals that would help other organizations perhaps interested in achieving the same successes that you've achieved, there are 4 different topics in that area and those topics add up to 20 points. So the entire evaluation criteria has 13 topic areas, and there's a total of 100 points that entries could receive.

So the selection process, Tracy mentioned it entails a jury process with a panel of energy management system experts from diverse countries. Once the case studies are submitted, the secretariat will conduct an initial review of each entry to ensure eligibility. Entries that pass that initial review will be accepted and then move on to the next phase of the selection process. Each case study will be reviewed and scored by two experts. The experts will score the entries on a scale from 0 to 100, using the evaluation criteria that we just saw. And the secretariat will compile the scoring sheets from the experts and tabulate the points.

All accepted case studies that meet the evaluation criteria will qualify for earning an insight award, and then the highest-scoring entries will move forward as finalists for the CEM Award of Excellence. At that point, the experts will meet to review the finalists and they'll discuss the scores and determine three winners.

The energy management working group will also nominate the highestscoring entry form from each participating country to receive a national award, and countries that do decide to offer a national award do have the opportunity to add additional criteria and they will announce those awards.

	So who are our expert reviewers? We are currently going through the process of recruiting our experts. The energy management working group countries have been asked to nominate two experts, one to serve as a primary selection committee participant judge and the second will be a backup judge, and they will be asked to judge if we do receive a large volume of entries. In addition, we're also asking partners for TC242 and UNIDO and other organizations to nominate some of these experts. We are looking for judges with expertise in ISO and this includes serving on the ISO242 or as a country advisory group or committee member. Alternatively, experts can have a minimum of two years' experience in energy management or have received National Energy Management Professional certification from a National Energy Management Professional program.
	So if you are interested in being considered for the Energy Management Leadership Award, we do ask that you send your interest in applying to our program e-mail, listed here on the slide, providing your full name, your point of contact, your e-mail, company and country affiliation. And this doesn't obligate you to participate. We do want to know who is interested; this just ensures that you'll receive important updates or clarifications as we work through the awards program. And again, March 1st is the deadline for submitting your entry form, case study and a copy of your ISO certificate. So with that, I'll hand it back to Sean or Graziella for questions.
Sean Esterly	Great, thank you both for the presentations. And so with that we will move on to the question and answer session, so just a reminder to our audience, if you have any questions for the panelists on the Energy Management Awards program, you can submit those through the question pane in the GoToWebinar window. And so—
Graziella Siciliano	So I believe we're unmuting folks, correct Sean?
Sean Esterly	Yep, so at this point, we'll go ahead and unmute our attendees, so just a reminder to our attendees if you—to eliminate any background noise. We'll be unmuting so if you have anything going on in the background, you might just want to turn it down.
Sean Esterly	So everyone should be unmuted now. Some people are self-muted and you can self-mute your microphone, if you'd like. And so at this point, actually, if you have any questions for our panelists, you can go ahead and ask those to them directly.
Graziella Siciliano	Any questions from folks? I know the we—there are lots of questions we've received from folks on this award program. I'll start off by just sort of drawing out one of those, and hopefully folks will have time to formulate some other questions that we can address. So one of the questions we get is why is it required that applicants to the awards program have certification to ISO50001 and the reason we have this is twofold.
	We recognize that companies are out there implementing energy management systems, they are implementing it to the standards but they have not gone all the way to certification. What we're trying to do through this program is

reward companies that have gone that extra step to provide transparency and confidence in their implementation through the third-party verification process.

Transparency is something we talk a lot about within the Clean Energy Ministerial. It's a critical element of establishing successful clean energy policy. Governments need to be able to measure progress towards a policy goal, and something like a certification to a standard, which provides a common benchmark across the economy, is a very cost-effective tool for governments to be able to measure progress. Also an important tool that companies use to show some transparency to their shareholders about what they're doing.

And in this environment, this \_\_\_\_\_\_\_ environment we have an international climate agreement, one of the big challenges is defining ways that countries can measure progress towards a goal in a way that's relevant across countries and comparable. And so standards are now going to have a more important role than ever. So we really want to focus on companies that are moving towards transparency through third-party certification.

The other reason for that is very practical. CEM awards program has a strong emphasis third-party verification of awardees and award applicants. So there would have to be a third-party verification of the program anyway. And company applicant system awards programs usually carry the burden of the cost of that verification. So it's something that we would need to do anyway, and rather than replicate that process through the CEM and having us manage it, we simply defer that to companies.

Now I'm going to turn it back over to folks, any questions? I know that another question we received is concerns from smaller companies about how they're going to be able to compete with huge multinationals that have triple or quadruple the energy use, therefore quadruple the opportunity for energy savings. We're not going to base the award simply on absolute value of energy savings. What energy management ISO50001 really is talking about is organizational change. So we are looking to reward companies of all sizes from all parts of the world that are really taking advantage of the framework for energy performance improvements that ISO50001 provides and that are transforming their companies and organizations to maximize the benefits of the standard.

So small, medium, large, public sector, private sector all have an opportunity, equal opportunity to win. Do we have a question from folks? All right. Again, all of this information about the awards program is on the Clean Energy Ministerial website. There is actually a section on the website with questions, frequently asked questions and answers. So likely we've documented any question you may have and you'd be able to find that information there. Of course, Nancy, Tracy and I are available to answer any question you may have that comes up in your mind later on. Sean, can I turn it over back to you?

- **Sean Esterly** Yeah, definitely, and Tracy, just a couple quick questions for you. What's the maximum page or word limit in submittal of a case study?
- **Tracy Evans** Sure, thanks. So we—the governments involved in the energy management working group spent some time talking about sort of these case studies and their usefulness and length, and in discussion, they decided that four to six pages is generally our recommended length of case studies. We'll take case studies that are up to eight pages, but we think for these to be—we want to have many case studies that organizations can reference, and I think sort of the four-to-six-page range will cover the main topics without being sort of an overwhelming length. But again, we will take up to eight pages and eight pages is the maximum amount.
- **Sean Esterly** Great, thank you. And one more question for you. Do submissions have to use the EMWG case study template?
- **Tracy Evans** Sure. Nancy, would you like to address that one?

**Nancy Gonzalez** Sure. So we did develop the standard template and we encourage everyone to use it. Again, if EMWG members or country members have companies with existing case studies, they have case studies that they have developed prior using the EMWG template, then we will accept those, but we just encourage folks to really go through the evaluation criteria to ensure that you capture all the content on topics that will be evaluated and scored. And any companies that have case studies that are not in that EMWG template can cut and paste any content that they have in their case studies to the case study template that we provide. So our template is standard and it's highly encouraged to be used. It should be used unless you have the EMWG template that you've—case study that you've already completed.

#### **Sean Esterly**

Great, thank you. And so unless we have any other questions, we'll go ahead and move on now to our poll section. I'll just give it a second in case anyone does have any last questions for the panelists. All right, we'll move on to the question—or the—I'm sorry, the survey section now. The first question is related to—specifically to the Energy Management Award program. You should be able to see that now on your screen and you can respond directly through the screen. What is your interest in the Energy Management Award program?

And the next question, quite general towards the webinar, and it asks the webinar content provided me with useful information and insight. Thank you, and third question, the webinar's presenters were effective. And overall, the webinar met my expectations. Great, and just two more quick ones for you, yes or no questions. Do you anticipate using the information prevented— presented in this webinar directly in your work and/or organization? And finally, the last one, do you anticipate applying the information presented to develop or revise policies or programs in your country of focus? Great, thank you everyone for answering our questions and we do appreciate your feedback and we do use it and review it to improve our future webinars.

And so with that, on behalf of the Clean Energy Solutions Center, I would just like to thank everyone, our panelists and our attendees, for participating in today's webinar. We do very much appreciate your time and thank you for joining us, and I do encourage everyone to go out to the Clean Energy Solutions Center training page. The link to that is provided on the slide, and you can review the materials and access the PDF copies of the presentations. We'll also be posting a video recording of today's webinar to that page. Also please check out the Energy Management Awards program page, as well, for more information on that.

And just a reminder, we are now posting all of our webinar recordings to the <u>Clean Energy Solutions Center YouTube channel</u>, a lot of great videos on there of past webinars as well as other videos with thought leaders on clean energy policy topics and again, we invite you to inform your colleagues and those in your networks and organizations about Solutions Center resources and services, including the Ask an Expert no-cost policy support that we provide. With that, I hope everyone has a great rest of your day, we hope to see you again at Clean Energy Solutions Center events. This concludes our webinar.