





Visit us online at: canurb.org

LIGHTING THE CLEAN REVOLUTION PRESENTATION TO THE CESC

PHILIP JESSUP, DIRECTOR, LIGHTSAVERS CANADA

Canada

DECEMBER 12, 2012

Founding Sponsors

Natural Resources Ressources naturelles Canada







WHY IS LIGHTING IMPORTANT?

- Lighting accounts for 19% of the world's electricity
- Lighting energy and maintenance costs \$356 billion p.a.
- Lighting produces 6% of global CO₂ emissions =70% of the emissions from cars
- 90 million streetlights globally & 2.7 million in Canada
- Canada's street and parking area lighting = KWh of 230,000 homes
- Conversion of Canada's streetlights = \$1-\$2 billion investment



THREE LIGHTING REVOLUTIONS





LED LIGHTING BENEFITS?

- LEDs are extremely energy efficient (165 lumens/watt) LEDs are directional > no wasted light & any pattern or colour possible
- LED uniformity is better, i.e., no hotspots but instead a "carpet effect"
- Long lifetime > 50,000 hours+ to L70
- Inherently rugged > no filament to break
- Infinitely dimmable & controllable leading to innovative new lighting applications & uses



LED GREENING BENEFITS?

 Improves the aesthetic quality of streetscapes and brings more people out at night for social interaction

- Improves visual acuity and public safety
- Reduces energy use and GHGs (in fossil grids) by 50 70%
- Reduces peak electricity use (garages)
- Reduces municipal operating and maintenance costs
- Adaptive controls facilitate innovation, such as emergency warnings
- Frees up off peak load for charging EVs
- Environmentally sound > no Hg, Pg, heavy metals > LED devices recyclable



LIGHTSAVERS' MISSION

Mission: To build a future with greener, more sustainable lighting

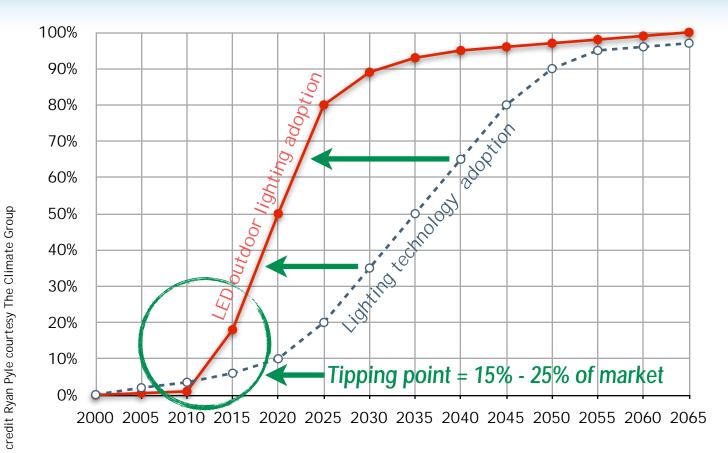




OUR MANDATE: SHIFT THE S-CURVE!











LIGHTSAVERS AT RIO+20

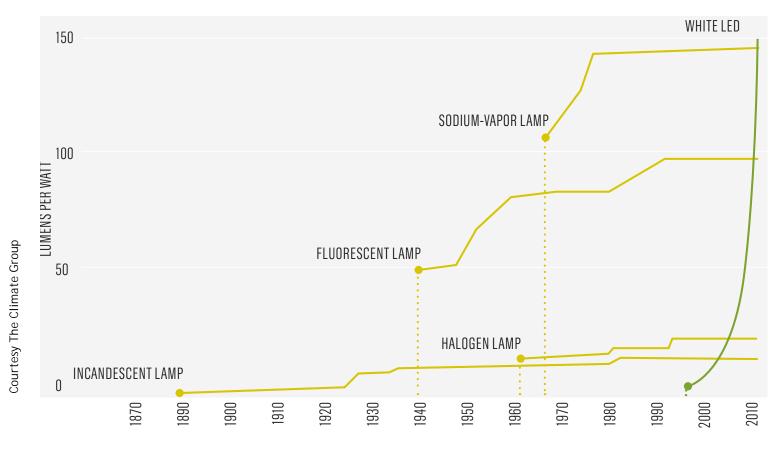
THE CLIMATE GROUP





LED MARKET PROFILE

Key insight: LED efficiency is rapidly surpassing conventional technologies





LED MARKET PROFILE

Key insight: LEDs offer developing countries economic opportunities with a range of specializations—global lighting market \$160 billion by 2020

MATERIALS	COMPONENTS	FINISHED PRODUCT		END USE 😚	
SYNTHETIC SAPPHIRE	LED CHIP	PRODUCT DESIGN	INTERNET	INDUSTRIAL	
INDIUM	BOND WIRE	LED LAMPS AND LUMINAIRES	DIRECT TO BUILDERS	COMMERCIAL	
SILICON CARBIDE (SIC)	CONNECTORS	FIXTURES	GOVERNMENT	OUTDOOR	
ALUMINUM	DIODE	MARKETING	* BIG BOX RETAIL STORES	* RESIDENTIAL	
EPOXY RESIN	DRIVER				
COPPER	EPOXY RESIN ENCASULANT				
GLASS	OPTICS (LENS)				
PLASTIC	PRINTED CIRCUIT BOARD				
	REFLECTOR CUP				
	WAFER				
			* POTENTIAL FUTURE SALES		

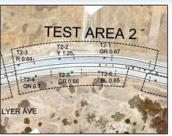
CENTER ON GLOBALIZATION GOVERNANCE & COMPETITIVENESS, DUKE UNIVERSITY





SCALE-UP UNDERWAY IN N.A.









Graphic courtesy City of San Jose

U.S.

- Anchorage—4,000 of 16,000 installed
- Baltimore—11,000 in progress
- Boston—18,000 installed of 64,000
- Las Vegas—41,000 being installed
- Los Angeles—98,690 installed of 140,000
- New York—1,600 installed

Canada

- San Antonio—20,000 tender complete
- San Francisco—18,500 being installed
- Seattle-21,000 of 72,000 installed

Canada

- Edmonton—11,000 installed of 98,000
- Lethbridge—4,500 tendered of 12,000
- Mississauga—49,000 tender awarded
- New Brunswick—75,000 tender awarded
- North Bay—5,550 installed
- Nova Scotia—25,000 tendered of 120,000
- Welland—6,710 installed

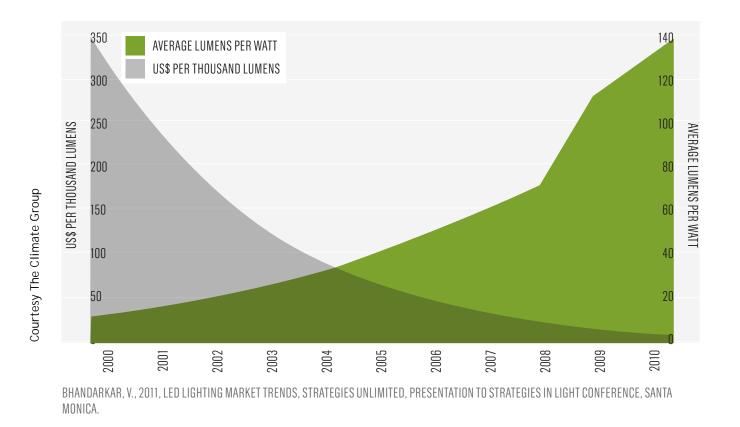


10/02/2012 Page 11



LED MARKET PROFILE

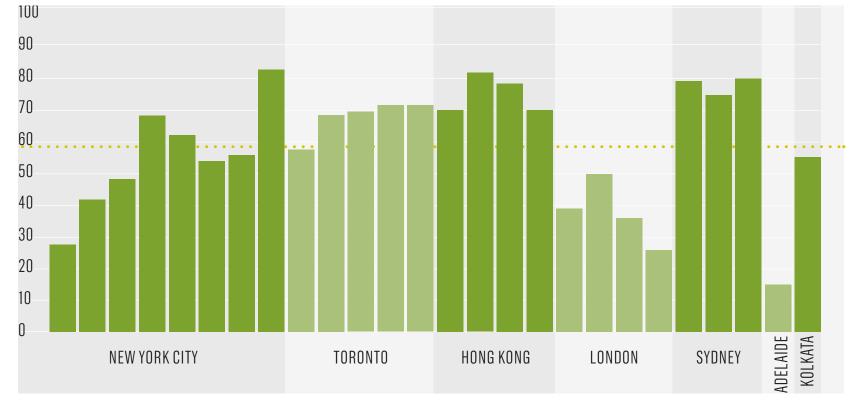
Key insight: LED prices have declined 50% over past three years!





Our global Trial results

Key insight: LEDs and adaptive controls yield 50 - 80% energy savings



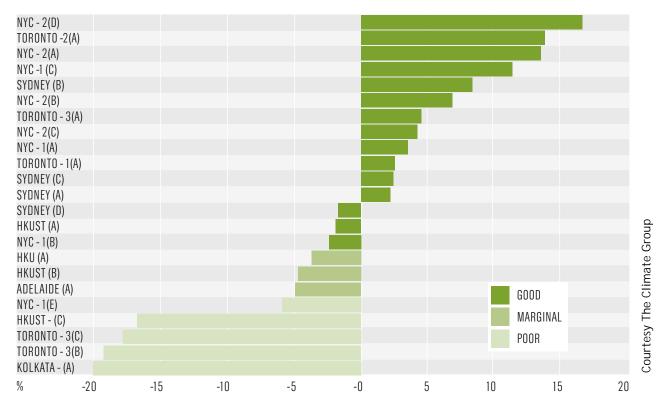
Courtesy The Climate Group

AVERAGE SAVINGS



Our global Trial results

Key insight: most LED luminaires maintained excellent light output over time

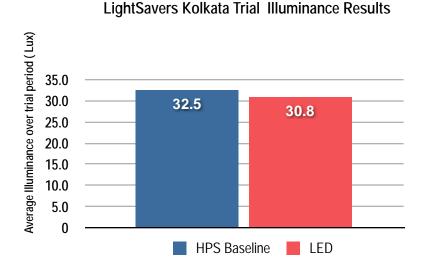


* DATA IS BASED ON 3000-6000 HOURS OF OPERATION – TRIALS AT LESS THAN 3000 HOURS WERE EXCLUDED. DATA FROM THE TRIALS SHOULD NOT BE USED TO PREDICT LONG-TERM PRODUCT PERFORMANCE. A MINIMUM OF 10,000 HOURS OF OPERATION IS REQUIRED FOR THIS PURPOSE.

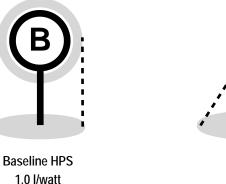


KOLKATA LED TRIAL RESULTS

Key insight: Almost equivalent light output accompanied by 52% energy savings due to the superior directionality of the LED streetlights



Target area system effectiveness indexed to the baseline HPS lamp (normalized value = 1.0 lumen/watt)



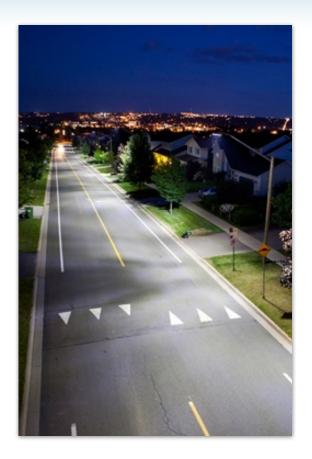


KOL-1 2.0 I/watt



SUMMARY: KEY LESSONS

- LED streetlights are mature and market ready!
 - ★ In North America lighting managers are very aware of LED performance
 - ★ Many cities/provinces are scaling up now
 - ★ Barriers: procurement, financing, & utilities
- 50 70% energy savings
 - ★ Directionality accounts for most of efficiency
 - ★ Adaptive controls add another 20%
- Considerable lifespan, 50,000 100,000 hours
- Financing in various forms is needed to address budgetary constraints
- Public loves LEDs according to surveys!





Advice to Policymakers

- Municipal and state procurement plays a key role in expanding the market
 - Aggressively retrofit government owned lighting
 - Standardize technical procurement specifications and processes
 - Facilitate prequalification of foreign owned companies to bid domestically
- Modernize roadway lighting standards to accommodate the scotopic benefits of LED white light
- Codes for new urban development should mandate LEDs!
- Develop lighting testing laboratory capacity domestically

THANKS! www.lightsavers.ca

Philip Jessup 001.647.391.2067 pjessup@canurb.org

Page 18