



Institutionalizing energy training on rural electrification: lessons learned from Ethiopia

Dr. Harald Schützeichel





Some reasons why we need a professional training - not only product sales training:









Holistic approach





Sustainable Energy supply: Ethiopia



22,500	Installed solar systems
410k \$	End user microfinance loans
14	Rural Solar-Centers for service / maintenance
83	Villages permanently supported by the Solar-Centers
154	Village schools with solar light
35	Rural health clinics with solar fridges for cooling medicine





Start 2007: "Rural Solar Energy Technician"

This training programme, which is unique in this form in Africa, consists of three modules:

- solar technology
- management
- practical application

Duration: 6 months

Curriculum approved by Ethiopian Government.

64 students passed successfully the course since 2007





Solar manager - profession for women!

Mena Hainemaikel

- Working for our organisations since 2004
- Leading management position as "Solar Inspector" since 2007



Haregewoin Amare

- 2008:exam as "Rural Solar Energy Manager"
- working for our organisations since 2008
- today leading manager for product assembling and quality check





"Light version" for organisations outside Ethiopia

- Two weeks training in Ethiopia
- Individual study of the training manual
- One week "start-up-support" by one Ethiopian trainier in your home area
- Permanently coaching of your solar business by our Ethiopia experts



Other courses since 2007

- Train the Trainer course
- Course for lecturers of Ethiopian Universities
- Awareness creation for governmental energy offices
- Course for Ethiopian Micro Finance Institutions
- Training for Solar Technicians in Kenya, Philippines, Tanzania, Malawi

Equipment

- Training facilities in rural area (Rema): School room and accomodation for 25 students
- Training facilities in Addis Ababa: School room and accomodation for 30 studens
- High quality test laboratory for batteries, panels, lighting







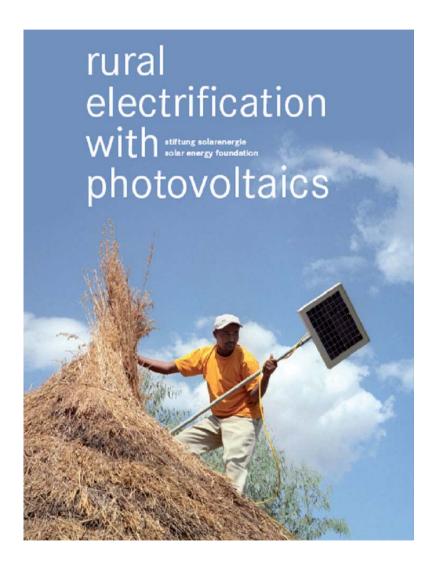






Betaversion





Published in 2009:

Training Handbook for rural solar energy

rural electrification with photovoltaics (

published by Stiftung Solarenergie

178 Pages, 96 Diagrams

Softcover, Spiral Binding

23 cm x 17.5 cm

ISBN 978-3-033-01926-3

EUR 28.00 / US\$ 35.00 plus VAT

(special rates for schools and NGO's)

To order: order@stiftung-solarenergie.org @2009 Stiftung Solarenergie, Germany

www.stiftung-solarenergie.org

Contents:

The Principle of Solar Energy

Meteorology

Solar Cells and Modules

Batteries

Charge Controllers

Testers and Monitoring Devices

Loads

Customer Relationship

Maintenance and Services

Planning a Small Electrical System

