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Leadership in ecoInnovation

RETSCREEN® INTERNATIONAL

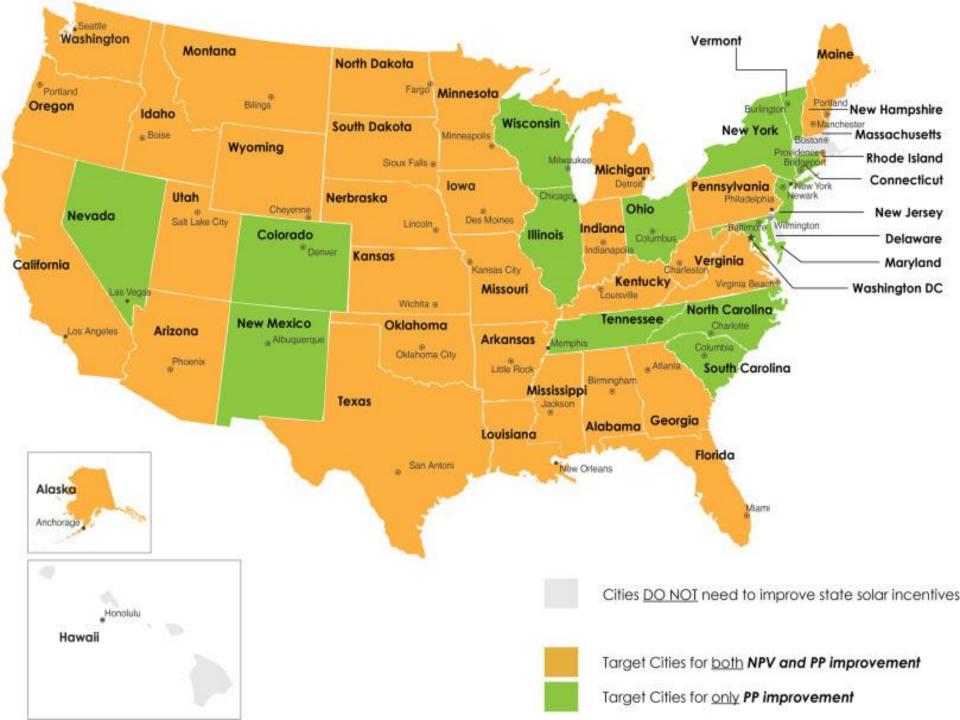


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Policy Analysis with RETScreen



Dinesh S. Parakh, Program Advisor, RETScreen International Michael M.D. Ross, Training & Applications Expert, RER Energy Inc.



RETScreen Overview

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World's leading clean energy decision-making software



- Fossil fuels
- Renewable energy





- 460,000+ users in 222 countries & territories
 - 30,000+ new users each year
 - 700+ universities & colleges use for training & research
 - Well over \$8 billion in direct user savings since 1998







RETScreen for Projects and Policy

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RETScreen as a tool to demonstrate the viability of clean energy *projects*

But also...

...useful for planning, designing, implementing, and reviewing the viability of clean energy policies

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Examples of RETScreen Use for Policy

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- International (UNFCCC)
- National (Canada)
- Sub-National (Texas)
- Municipal (Toronto)
- Utility (National Grid)



State of New Hampshire Public Utilities Commission



21 S. Fruit Street, Suite 10, Concord, NH 03301-2429

STEP 1: INCENTIVE PRE-APPROVAL APPLICATION

FOR NON-RESIDENTIAL SOLAR THERMAL 1 AND SOLAR ELECTRIC SYSTEMS up to 100 KW or 100 KW EQUIVALENT

- System must become operational on or after November 1, 2010.
- Pre-approval will reserve your place in the funding queue. Once the facility has been installed at the site, applicant
 must then complete Step 2 by submitting a final incentive request form.
- The incentive pre-approval expires 9 months from the date this application is pre-approved and funding is reserved.
- When all available program funding has been reserved for approved projects, applicants that meet all program and
 project requirements will be placed on a waitlist. Projects placed on the waitlist are not guaranteed funding.

Because this application requires original signatures, no electronic copies will be accepted

Technical Requirements

- Any renewable energy system must comply with all manufacturers' requirements, installed according to manufacturer's
 recommendations, and meet all applicable requirements of the State Building Code pursuant to RSA 155-A:1, IV including
 the National Electric Code 2008 and the International Fire Code.
- Any interconnection of the renewable energy system with your utility must comply with your Interconnection Agreement, the Puc 900 Net Metering Rules (if applicable), as well as any applicable tariffs governing interconnection.
- Solar PV systems must have a manufacturer's rated panel output under standard test conditions (STC) of equal to or less than 100 kilowatts and must be certified by a nationally-recognized testing laboratory as meeting the requirements of UL 1703.
- 4. Systems shall include a labor warranty of no less than five years in order to qualify for a rebate.
- Solar electric systems greater than 50 kW shall include a revenue grade meter to measure production of the system [and shall include data monitoring through a web-based system].
- Solar thermal systems with a collector area of 500 sq. ft. or greater shall have an output meter and/or web-based temperature monitoring to measure system performance and shall track performance on a monthly basis, at a minimum.
- 7. All applicants shall submit: 1) a RETScreen modeling analysis and 2) a system schematic and/or construction drawings.
- 8. Self-installer labor costs and used equipment are not eligible for inclusion in total system costs.

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Case Studies & Templates

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- Power Photovoltaic Feed-in Tariff Policy / Canada
- Power Wind GHG Reduction Income Policy / China
- Heating Solar Water Heater Capital Cost Incentive Policy / USA
- User-defined Tax and Finance Measures Policy / Canada

+ many more!







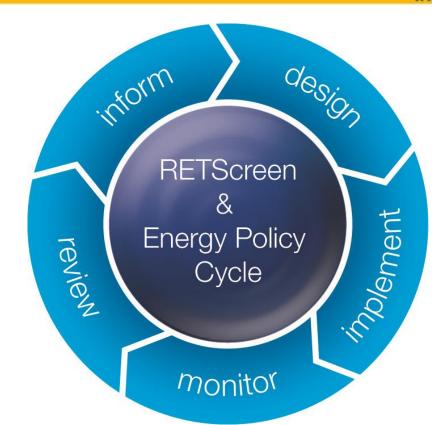


The Policy Cycle

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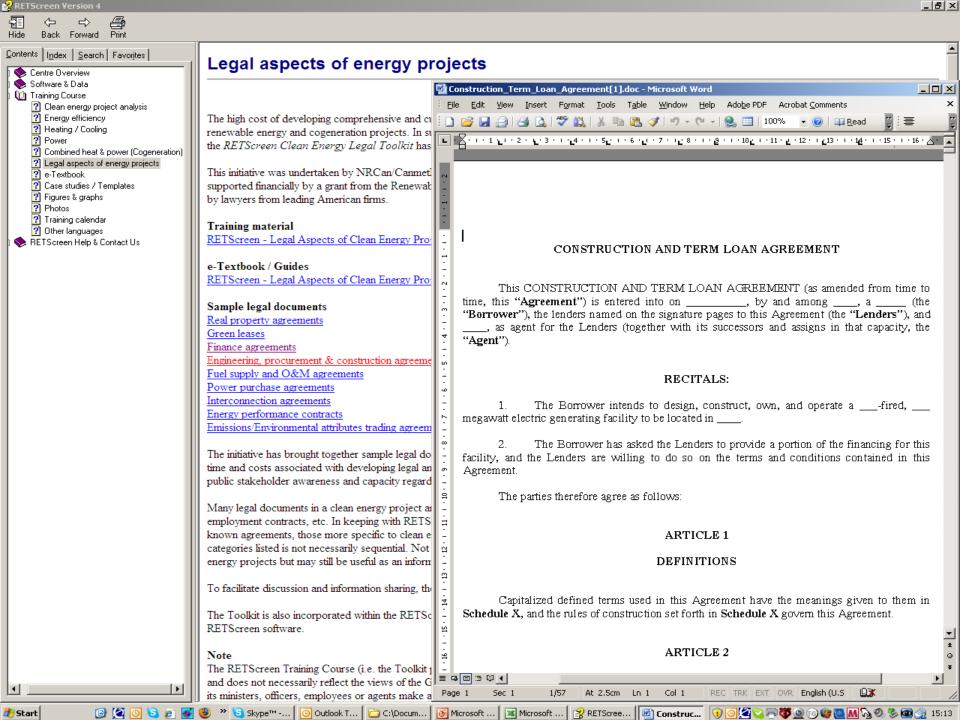
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- Inform
- Design
- Implement
- Monitor
- Review



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RETScreen 4 Demonstration: PV System Policy

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- Prov. of Ontario (Canada) wants to attract investment in grid-tied PV
 - Private investors target 12% internal rate of return on equity
- Test case for policy options
 - 50 kW system near Toronto (fixed tilt at 25°, equator facing)
 - US\$2500/kWp installed system cost
 - Total O&M costs of US\$15/kWp/year (excluding inverter replacement)
 - Inverter replacement after 12 years US\$15,000 (in today's dollars)
 - 20 year project life
 - 70% debt financing at 6% interest rate over 15 years
 - Electricity tariff of US\$0.10/kWh escalating at 3% annually
 - Inflation at 2% (for O&M)
- Potential policy options (target: achieve 12% IRR on equity)
 - No incentive: will this attract investment?
 - Feed-in tariff: how high does this need to be to attract investment?
 - Carbon credits: what price per tonne of CO_{2-eq} is required to attract investment?
 - Carbon credits: same calculation, assuming PV output reduces gas generation
 - Capital incentive: what percentage of initial costs to attract investment?
 - Soft loan: what debt interest rate is required to attract investment?

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Questions?

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