



USAID
FROM THE AMERICAN PEOPLE



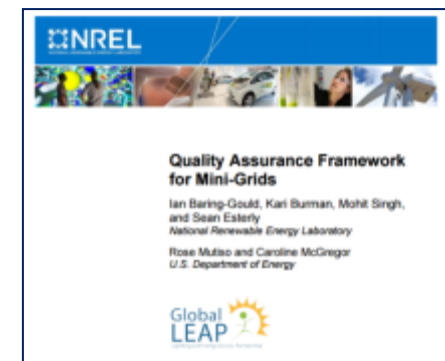
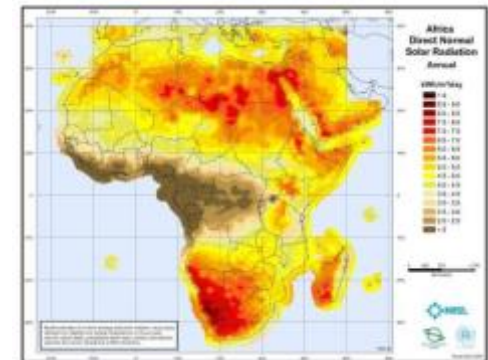
Scaling Microgrid Deployment in Sub-Saharan Africa: Spotlight on the Role of Batteries

Eric Lockhart, National Renewable Energy Laboratory (NREL)



Power Africa Beyond the Grid Program Support Summary

- **Summary:** NREL is supporting Power Africa's Beyond the Grid Program with developing 8-10 million new electrical connections from mini and micro grids focused on implementing the QAF
- **Specific Support Areas**
 - Technical assistance to developers
 - Publication of reports to support micro-grid stakeholders with good practices
 - Support to government entities to develop policy, projects, and the enabling environment
- **See:** <https://cleanenergysolutions.org/qaf> for more information and reports





Quality Assurance Framework

- **Purpose:** Provide structure and transparency for mini/micro-grid sector, based on successful utility models, while reflecting the broad range of service levels required to meet the needs of various segments of the off-grid consumer base
- **Importance:** Help lay the foundation for successful business models in the mini/micro-grid space

Elements of a Quality Assurance Framework for Micro-grids

1. Define levels of service

- Tailored to different tiers of consumer need and ability to pay, including reasonable thresholds for:
 - Power quality
 - Power availability
 - Power reliability



2. Define accountability framework

- Provides defined assessment, monitoring and reporting protocol for operators to improve transparency and sustainability
- Clear process for verification service delivery through trusted information to consumers, funders, and/or regulators



Other NREL Reports Supporting Power Africa



Quality Assurance Framework for Mini-Grids

Ian Baring-Gould, Kari Burman, Mohit Singh, and Sean Esterly
National Renewable Energy Laboratory
 Rose Mutiso and Caroline McGregor
U.S. Department of Energy



NREL is a national laboratory of the U.S. Department of Energy
 Office of Energy Efficiency & Renewable Energy
 Operated by the Alliance for Sustainable Energy, LLC
 This work is available as part of the National Renewable Energy Laboratory



TARIFF CONSIDERATIONS FOR MICRO-GRIDS IN SUB-SAHARAN AFRICA

Tim Reber, Sam Booth, Dylan Cutler, Xiangkun Li and James Salsovich | National Renewable Energy Laboratory



FINANCIAL AND OPERATIONAL BUNDLING STRATEGIES FOR SUSTAINABLE MICRO-GRID BUSINESS MODELS

Peter Weston, Wakar Kalhoro | Energy 4 Impact
 Eric Lockhart, Tim Reber and Samuel Booth | National Renewable Energy Laboratory



PRODUCTIVE USE OF ENERGY IN AFRICAN MICRO-GRIDS: TECHNICAL AND BUSINESS CONSIDERATIONS

Samuel Booth, Xiangkun Li, and Ian Baring-Gould
National Renewable Energy Laboratory
 Diana Kollanyi, Abishek Bharadwaj, and Peter Weston
Energy 4 Impact



PERFORMANCE MONITORING OF AFRICAN MICRO-GRIDS: GOOD PRACTICES AND OPERATIONAL DATA

Samuel Booth, Xiangkun Li, Sean Esterly, and Ian Baring-Gould
National Renewable Energy Laboratory
 Jonathan Clowes and Peter Weston
Energy 4 Impact
 Parangot Shukla, Jon Thacker, and Arthur Jacquiau-Chamski
Spark Meter International



CUSTOMER AGREEMENT CONSIDERATIONS FOR MICRO-GRIDS IN SUB-SAHARAN AFRICA

Eric Lockhart, Samuel Booth, and Ian Baring-Gould
National Renewable Energy Laboratory

Technical Report
 NREL/TP-7A40-70777

Economics of Battery Selection and O&M

- **Question:** which battery and O&M approach leads to lowest lifecycle costs?
- **Motivation:** developers considering which batteries to use and how best to operate and maintain them
- **Audience:** developers, investors, regulators, policymakers, researchers
- **Conclusions:**
 - Li-ion batteries
 - Wood enclosures
 - HVAC depends on climate



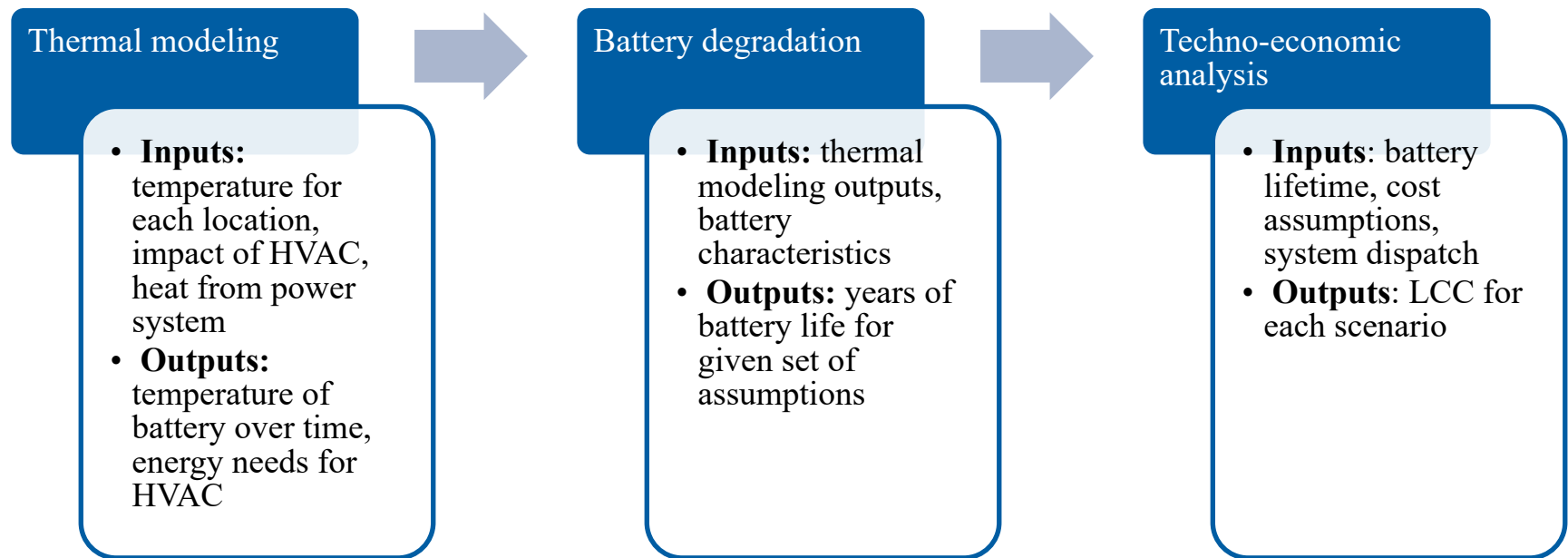
COMPARATIVE STUDY OF TECHNO-ECONOMICS OF LITHIUM-ION AND LEAD-ACID BATTERIES IN MICRO-GRIDS IN SUB-SAHARAN AFRICA

Eric Lockhart, Xiangkun Li, Samuel Booth, James Salasovich, Dan Olis, James Elsworth, and Lars Lisell

National Renewable Energy Laboratory



Methodology for Novel Modeling Challenge

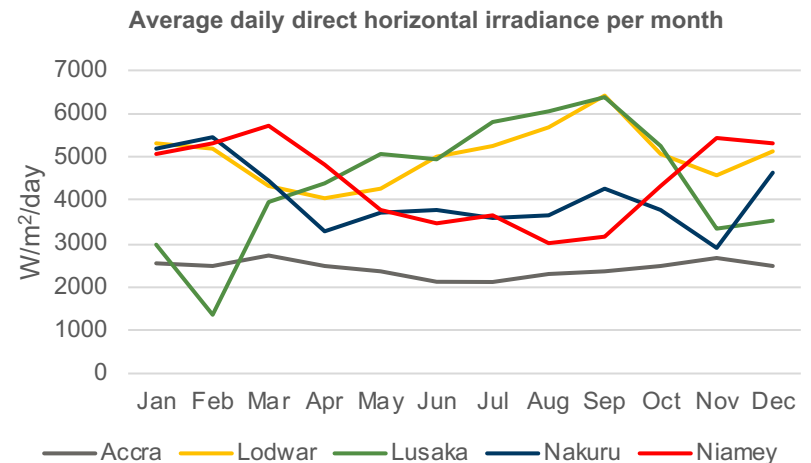
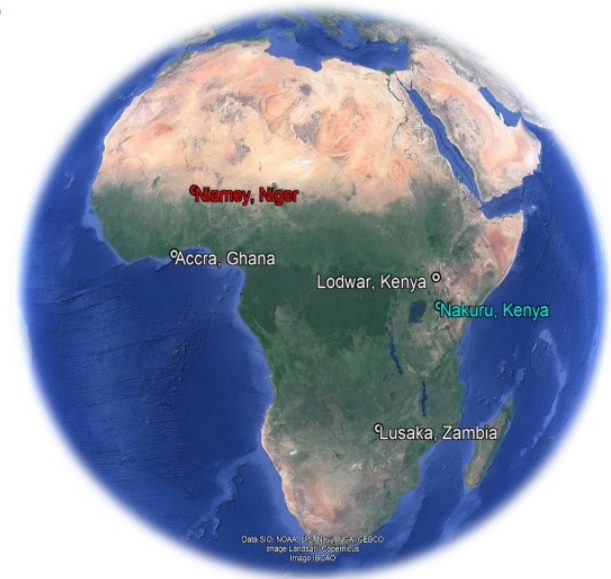


Modeling required new approach:

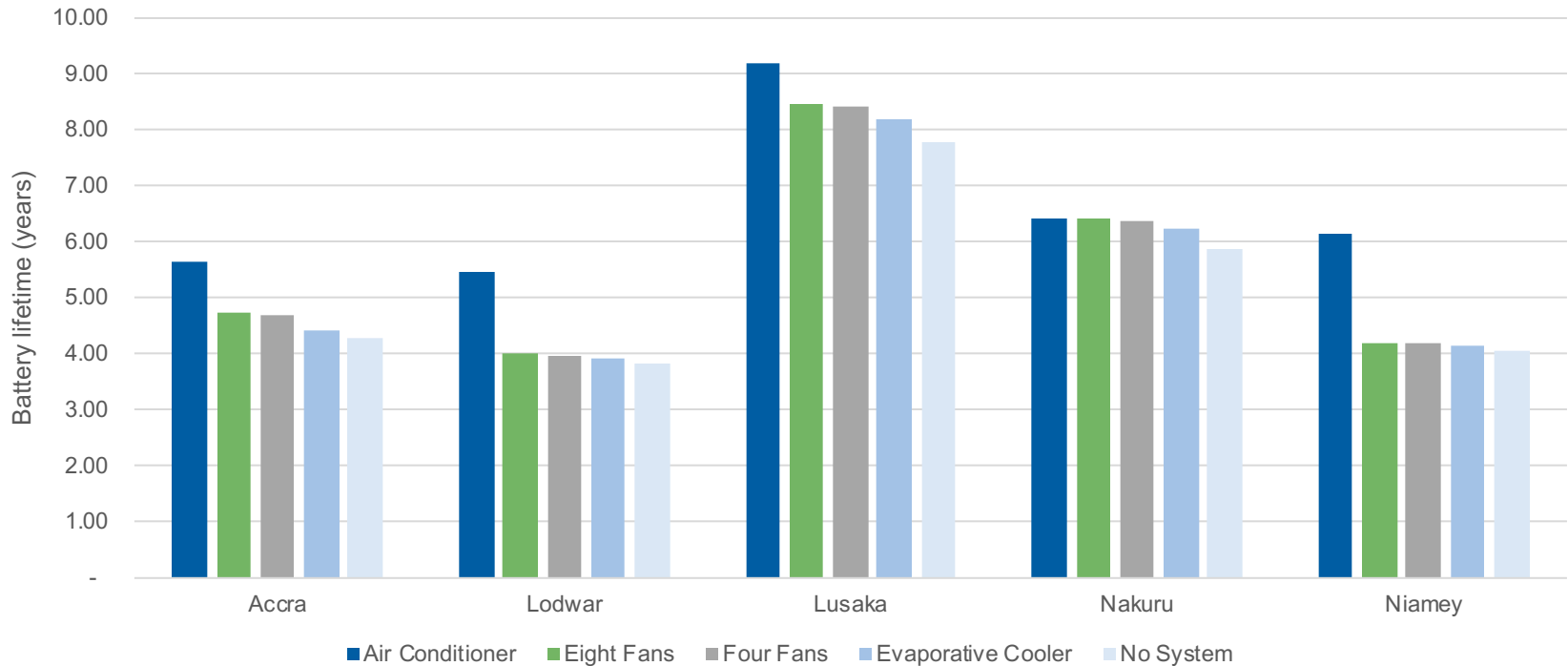
- Tool functionality development: integrating battery degradation
- Drawing on diverse tool suite, including OpenStudio and REopt
- Looked at scenarios across climate, HVAC, and construction options to get a comprehensive sense of cost drivers

Scenarios Modeled

- **Two batteries:** lead-acid and lithium-ion
- **Five locations:** Kenya (two locations), Zambia, Ghana, and Niger
- **Two load profiles:** community load profiles for a primarily residential customer demand profile and one that includes some limited commercial activity
- **Five heating, ventilating, and air-conditioning (HVAC) configurations:** air conditioner, active air circulation using two different fan configurations, direct evaporative cooler, and no HVAC
- **Four construction materials:** shipping container, wood, brick, and concrete for the enclosure housing the battery bank, inverter, and charge controller

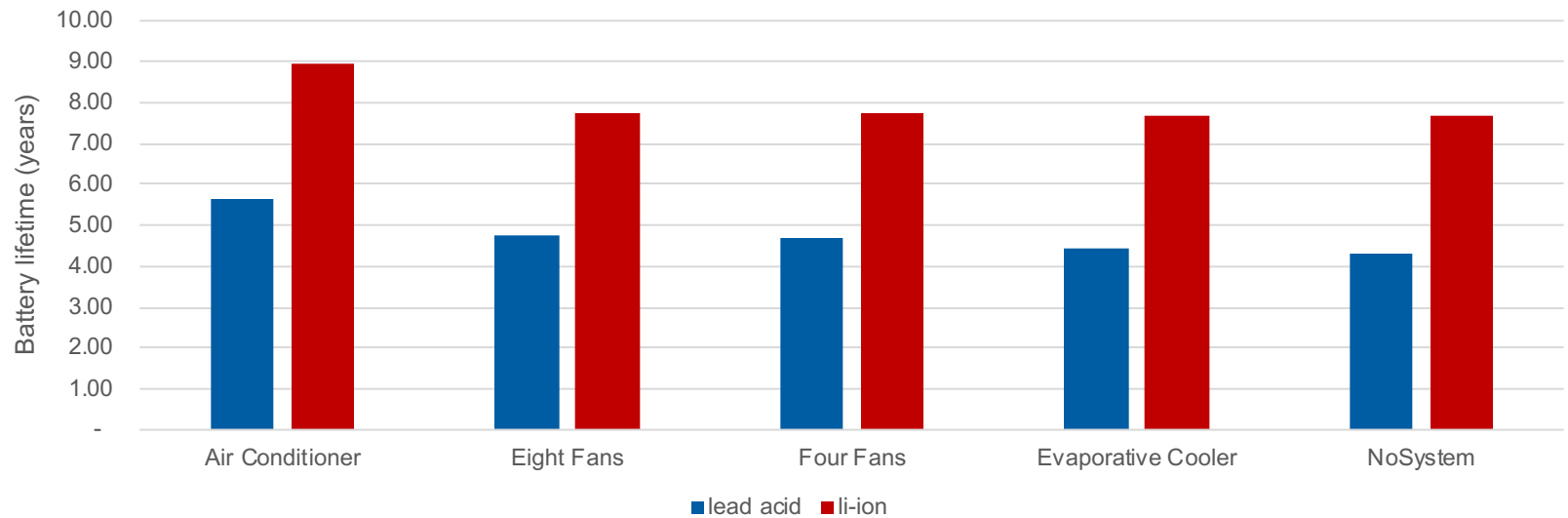


Battery Degradation Findings



Battery lifetime for lead-acid batteries with different HVAC configurations (commercial load profile, four fans, insulated, wood enclosure)

Battery Degradation Findings (cont'd)



Comparison of battery lifetimes between lead-acid and Li-ion batteries for different HVAC configurations (commercial load profile, insulated wood enclosure, located in Accra)

Lifecycle Cost (LCC) Analysis

Table 4. Optimal Construction, Insulation, and HVAC Combination to Minimize LCC for Each Combination of Battery, Load Profile, and Location

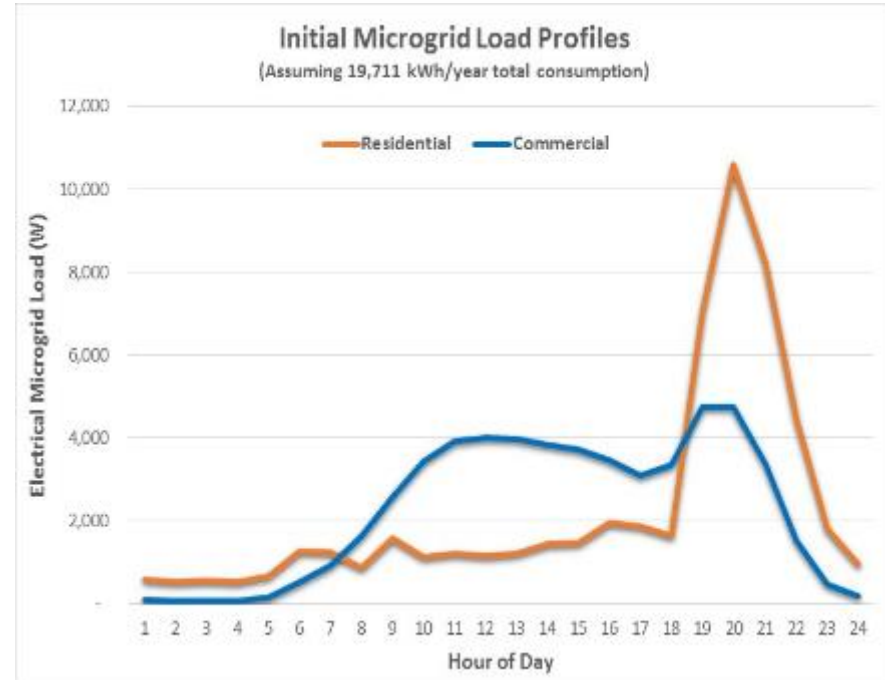
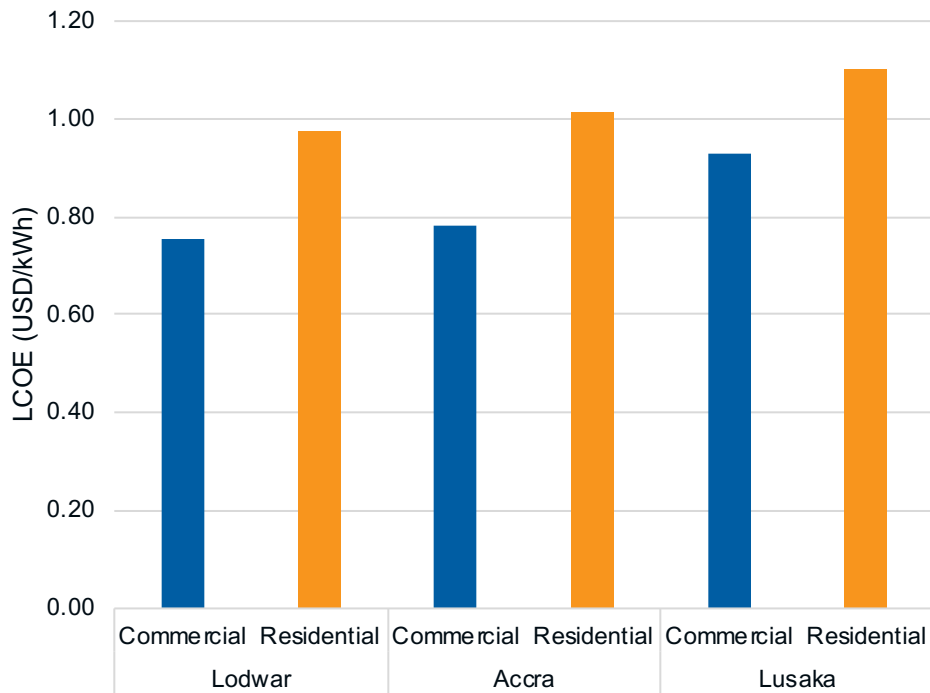
	Load Profile	Final LCC	Construction	Insulation	HVAC Type
Accra					
Lead-acid	Commercial	\$119,172	Wood structure	Insulated	No system
Li-ion	Commercial	\$110,806	Wood structure	Insulated	No system
Lead-acid	Residential	\$150,129	Wood structure	Insulated	No system
Li-ion	Residential	\$143,939	Wood structure	Insulated	Air conditioner
Lodwar					
Lead-acid	Commercial	\$113,626	Wood structure	Insulated	No system
Li-ion	Commercial	\$107,106	Wood structure	Insulated	No system
Lead-acid	Residential	\$146,263	Wood structure	Insulated	No system
Li-ion	Residential	\$138,536	Wood structure	Insulated	Air conditioner
Lusaka					
Lead-acid	Commercial	\$140,176	Wood structure	Insulated	Four fans
Li-ion	Commercial	\$131,621	Wood structure	Insulated	No system
Lead-acid	Residential	\$171,358	Wood structure	Insulated	Four fans
Li-ion	Residential	\$156,256	Wood structure	Insulated	Four fans

Drawing on thermal modeling and battery degradation modeling, assessed cost-optimal size, HVAC, building material, and dispatch for each location and calculated lifecycle cost for 25-year period:

- Lithium-ion batteries were always more cost-effective
- Though Li-ion batteries can manage higher temperatures, still were best paired with AC or fans for lifecycle cost savings in some settings

Cost reduction through load profile shifts

Modeled Micro-grid LCOE for Commercial and Residential Load Profiles



Thank you



This work was authored, in part, by the National Renewable Energy Laboratory (NREL), operated by Alliance for Sustainable Energy, LLC, for the U.S. Department of Energy (DOE) under Contract No. DE-AC36-08GO28308. Funding provided by the United States Agency for International Development (USAID) under Contract No. IAG-17-2050. The views expressed in this report do not necessarily represent the views of the DOE or the U.S. Government, or any agency thereof, including USAID. The U.S. Government retains and the publisher, by accepting the article for publication, acknowledges that the U.S. Government retains a nonexclusive, paid-up, irrevocable, worldwide license to publish or reproduce the published form of this work, or allow others to do so, for U.S. Government purposes.

Case Studies of Stimulating Productive Use

Productive use = demand for electricity from small industry and businesses

Load Profiles



Business Case for Egg Incubator

VARIABLES	VALUES	UNITS
Size of incubator	100	eggs
Power rating of incubator	100	Watts (W)
Capital Cost	122	\$
Amount of power consumed per day	2.4	kWh/day
Operational hours	24	hours/day
Operational days per month	21	days
Tariff	0.90	\$/kWh
Cost of power	45	\$/month
Avg. Expenses per month (including electricity)	83	\$/month
Avg. Revenue of sales per month	125	\$/month
Net profit	42	\$/month
Profit Margin	34%	
Simple payback	3	months

Diversity of Viable Micro-grid Models

Mechanism of Project Initiation	Mechanism of Financial Backing	Mechanism of Cost Recovery	Mechanisms of Ownership
<p>Tender / RFP</p> <ul style="list-style-type: none"> • Utility concession areas • Direct project tenders by gov't 	<p>Subsidies</p> <ul style="list-style-type: none"> • Connection subsidies • Production-based • Buy-downs • Grants/cash subsidies 	<p>Post-paid</p> <ul style="list-style-type: none"> • Traditional tariff based on usage • Monthly flat-rate • Charged by device 	<p>Developer owned and operated (fully private)</p> <ul style="list-style-type: none"> • Developer owns and operates MG assets for profit
<p>Developer-driven</p> <ul style="list-style-type: none"> • Identified commercial site • Could be public-private partnership 	<p>Concessionary Loans</p> <ul style="list-style-type: none"> • Government- or donor-backed 	<p>Pre-paid</p> <ul style="list-style-type: none"> • Pre-loaded power usage • PAYG/mobile money models 	<p>Gov't owned and operated (fully public)</p> <ul style="list-style-type: none"> • Developer transfers assets to gov't
<p>Donor-driven</p> <ul style="list-style-type: none"> • Led by large donor or MDB investing in country 	<p>Private Investment</p> <ul style="list-style-type: none"> • Equity investors (e.g. angel or impact) • Debt financing 	<p>Alternative revenue</p> <ul style="list-style-type: none"> • Sell appliances to customers • Customers pay for charging services 	<p>Blended</p> <ul style="list-style-type: none"> • Utility distribution, operator sells to MG • Gov't owns, private sector operates